



Your Technology Partner

INFORMATION BROCHURE

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About US

We are a US-based technology company founded in 1999 to service the travel industry. While travel industry still remains one of our primary markets, over the Years our service offerings have expanded to include clients/organizations from varying sectors including automotive, law firms, accounting firms etc... Our company was founded with a single goal of providing world-class IT products, services and solutions for mid to large size businesses to enable them to grow their business using next generation technologies.

We are headquartered in Michigan, USA with a branch office in Halifax, Canada & Gurgaon, India with highly technical and experienced staff working 24 x 7 to develop solutions for our customers and provide world class support at any time. All our offices are centrally located and have a complete UPS and Generator power back-up with state of the art infrastructure and experienced employees to solve your queries and problems round the clock.

We work to make sure technology works for you, while you do what you do best - which is to grow your business

Every company in today's economy needs technology to grow, prosper and complete in the challenging business world. Technology is used in every aspect of our lives and its importance is undeniable. But while most companies try to sell Technology to you, we make the technology work for you.

We have excellent experience in the travel industry from airlines and hotels to car rentals and tour industry. Due to our close relationship with the airline and hotel industry, our primary strength and focus remains in the travel Industry. We provide fare/ data filling and management, ticketing solutions on all the major GDS. Our clients are some of the largest airlines and consolidators across North America, India & Europe.

We are an partner for Lufthansa India Fulfillment Center and exclusively handle reservation and ticketing of all tickets from USA to India on Lufthansa. We are also one of the certified members for ATPCO & FareExpert (Amadeus) for fare filling. We also file worldwide fares on ATPCO for AeroSvit Ukrainian Airlines. Among other projects, we have developed various world class internet booking engines (IBEs) for the travel industry. Our quality of work is proven by the confidence of our customers. We began with just 1 customer and now have more than a 1000 customers of varying sizes in various locations around the world which continues to grow on a daily basis.

Mission Statement

“At Wizie, we pledge to deliver world class products and services by being the industry leader and exceed the expectations of our customers by earning their trust, respect and confidence.”

Our Affiliations / Memberships



It is the mission of the **United States Air Consolidators Association (USACA)** to serve as the national trade association for airline ticket consolidators who provide their travel agent customers with integrity, trust and reliability. This is ensured by the requirements that each member transacts at least \$20 million annually in air consolidation in conjunction with scheduled airlines; is incorporated in the United States for at least two years, and has never filed for or ceased operation.



National Association of Software and Service Companies (NASSCOM) is maintaining close interaction with the Government of India in formulating National IT policies with specific focus on IT software and services. It also Encourage members to provide world-class quality products, services and solutions in India and overseas and help build brand equity for the Indian IT software and services Industry.



The **Michigan Minority Business Development Council (MMBDC)** is a privately funded, non-profit, corporate services organization. It is comprised of major corporations and public entities in education, industry, finance, professional services, construction, consumer products and health care-organizations that are tapping into the emerging multicultural marketplace. Through certification of minority-owned businesses, MMBDC assures the corporate buyer that an individual business is truly minority-owned, operated and controlled.



The **Travel Agents Federation of India** is a dynamic organization formed in 1986 by a group of 8 leading Travel Agents. It was created to regulate the travel industry in India in accordance with sound business principles and ethics. Since then, the Federation's membership has swelled steadily from the original 8 to 800 consisting of Active (Travel Agents), Associate (Branch Offices of Travel Agents) and allied (all other suppliers of travel services) members from all over India.

Our Leadership

Mr. Trideep Aggarwal President/CEO

Trideep Aggarwal co-founded Wizie.COM in 1999. He is based in Michigan, USA, and has positioned Wizie.COM as one of the technology leaders in supporting Airlines and Travel Consolidators. His technology vision has driven Wizie.COM to a growth rate of 200% per year. He has helped diversify Wizie's business in various industries over the years. Trideep has a degree in Electrical and Computer Engineering from Wayne State University. Prior to starting Wizie.COM, Trideep was the Enterprise Technical Lead for North America for General Motors working with all the assembly plants in designing, developing and deploying solutions.

Mr. Moondeep Aggarwal Vice-President/Chief Operating Officer (COO)

Moondeep Aggarwal is one of the co-founders of Wizie.COM. Moondeep is based in Michigan, USA and concentrates on travel industry service offerings and solutions. Travel industry being the core business for Wizie, Moondeep ensures that the company is at the forefront for meeting customer demands in the changing market. Moondeep spends majority of time working with his team to help Wizie.com's travel industry solutions to the ever-increasing opportunities that is present in the travel technology market. Prior to start Wizie.COM, Moondeep spent several years with a major US consolidator as Vice President of Technology and his name is well known in the international travel industry as a "*Person of Ideas*".

Mr. Mani Arumugam Chief Technology Officer (CTO)

Mani Arumugam, based in USA, is a Management and Software professional with 11 years of experience - 8 years in IT and 3 years in Non-IT (Finance Industry). Mani has MBA from Madras University and has good knowledge in latest technologies. Prior to starting with Wizie.COM, Mani spent several years with a major US consolidator as IT Manager. His expertise and knowledge in software development has helped develop and enhance various product offerings for Wizie over the years.

Apart from this cream of people, we have certified, highly experienced and trained professionals in the field of IT & Networking, Programming, Graphic Designing, Search Engine Optimization, Copywriting etc. They have been the real backbone of Wizie who have helped us satisfy our customers and their need on an everyday basis. They are the true reasons of the growth of the company over the years and from growing the company of 2 to a company that employs over 250 people today.

Perfect Fares

ATPCO Filing

We are one of the Business Partner for ATPCO (Airlines Tariff Publishing Company) filing. We have experienced and skilled staff that can do ATPCO fare filing in faster and efficient manner. We do ATPCO filing in five stages:

- Fares
- Rules
- Routing
- RBD Data
- GFS

Fares – Here we can upload and maintain the fares for different airlines for different sectors. We can maintain the fares on fare basis, routing, amount etc. **Rules** – We are experienced in CAT 35, CAT 10, CAT 15 fare filing. **Routing** – We can match worldwide passenger routings and restrictions. **RBD Data** - Reservation Booking Designator, also referred to as a Booking Code are an integral part of the management of flight reservation inventory. RBD is one of the fastest ways for companies to verify interline agreement data. Because of the competitive industry today, we collect data and verify it quickly, and make this beneficial for all the customers. **GFS** – This is a automated filing system to package and process new, revised, and canceled fare and fare-related information for distribution to all major GDS' s, airlines, and governments for presentation, fare quotation, and approval purposes.

Private Database Fare Filing

Our Fare loading or Data management department is also known as Perfect Fares. We have an expertise in loading the correct fares of all the major airlines, as we load more than 15 million fares every month.

- Over 7 years of experience in data loading
- Fastest turn-around time for loading
- Most detailed and accurate data entry for
 - ATPCO Contracts
 - Commission Contracts
 - Net Contracts
 - Add-ons
- Two-Step Quality Checks to reduce errors
- We can handle multiple formats per needs
- Reduce costs and increase quality & efficiency
- We MANAGE data, not just ENTER data

- Multiple routings
- Flight restrictions
- Combining multiple contracts
- Ensure data provides fast searches
- Random multiple checks
- Data management is done 24x7 by our staff
- Fast response for any queries and issues
- Improved booking engine performance
- We Manage, You Sell

Not only Air fares, we can manage any kind of data for you. We can also do Data Mining, Data Entry and Data Management. So, now you don't have to worry about your data being scattered or being mismanaged.

We are the leading and official Fare Management /loading company for Patheo and we load fare data into various systems according to client's requirement. Currently we load millions of fares daily into Patheo database for more than 25 consolidators. We have reduced online fare errors by 99% and increased the contract distribution turn around time by 90%.



PNR – Passenger Name Record is issued to all those who book their Airline Tickets/Travel Packages.

The PerfectPNR is a automated system which is more than capable of doing anything which an Travel Agent would be doing it manually. Some of its features are:

- When there is PNR in the Queue to be issued, it picks the same, check the contract, fare rules and restrictions, other terms and conditions and then issues the same.
- It saves a lot of time and resources.
- This ensures 0% error and 100% accurate information. Its fully automated.
- PNR Validation – Manual and automated criteria based checks to find errors in bookings.
- PNR Conditioning – Modifying PNRs as per your requirements for better Quality Control
- Reduce processing times and increase sales
- 24x7 fast, accurate and efficient processing by trained Travel Agents
- Not dependent just on computers.

Perfect IBE

This booking engine is based on the latest Amadeus Technology. This has a combination of both Net and Published fares. Also it gives you only **available flights** in the GDS. So now who ever does a search need not check the availability of the flights and they do traditionally. Also the number of results it displays is amazing, almost around 200 results. The platform is available as a customizable booking engine for customers' use on their websites. This booking engine is a state of the art booking engine. It is Latest, Robust and one of the first of its kind.

Some of the Features of Perfect IBE are:

- Fully customizable booking engine which can be easily integrated into your website.
- Works for both domestic and international flights.
- Uses most advanced fare search technology & algorithms available in the market today.
- Can return up to 200 available fares including taxes and applicable fees.
- Integrates Net/Private/Discounted and Published fares seamlessly into a single display.
- All mark ups and other settings can be customized in real time.
- Next generation security features to monitor usage and target customers
- Capability to monitor and control every search from every customer
- Advanced logging, management and customization capabilities.

For more details logon to www.perfectibe.com

Our Other Offerings are:

Infrastructure Support

We offer full infrastructure (hardware, software & network) installation, management and support solutions. Our expertise includes all the major brands of hardware, software, networking equipment, VPN, VoIP, Mail Servers and Web Servers, which we implement into our clients' companies. This not only reduces costs but offers a single integrated infrastructure solution.

Customer Service Fulfillment

We offer complete customer fulfillment services for our client. As part of our services, we offer call center services for Lufthansa, Ticketing Issuing for all Lufthansa India from USA, Visa processing/servicing for travel agencies and taking calls and servicing customers through phone, email and website. Our focus area has been and continues to be travel industry.

Fare Comparison Tool

Fare Comparison Tool is a new search tool that allows users/Airlines/Portals to make comparisons between two pairs of airports/city pairs at a glance, judge and compare the fares and see the lowest fares for each day. This would help in justifying the respective fares and comparing them with that available in the market.

Call Center & Back End Solutions

We can provide you or take calls on behalf of you from your clients and handle the queries. By this we save your time, resources and increase your customers by good retention programs and solving their queries in time. Also we can do the processing of Debit Memos and other back end process.

Booking Engine

Online booking engine facilitates booking of travel needs just at the click of buttons. We provide Air, Hotel, Car and Cruise Booking engines.

Website Designing

We have an expertise and have designed developed and maintained hundreds of websites. We also have an expertise over Search Engine Optimization and E-Mail marketing.

VoIP Solutions

We have a latest VoIP Solutions where you could make international calls at a very cheap rate.

Email Broadcast

We design and send the email broad cast for almost all of our clients in weekly basis. Our broadcast reaches More than 80,000 sub-agents.

Help Desk

Our Help Desk services can offer you instant help via telephone or email. If desired, our trained staff can also implement remote desktop help tools to guide users, over the phone, to solve their technical problems.

Our Clients and Partners



Picasso Travel
Celebrating 25 Years Of Quality Tours



We could do any kind of IT related jobs right from Software developments, VoIP solutions, Internet Telephony, Web solutions, Online marketing, Call centre solution, Data mining, Data entry and management, Travel solutions, System and Network maintenance and everything you can and cannot imagine.

We would very much like the opportunity to see what we can offer to your company. All our clients are extremely happy with our services and we have helped in increasing every one of our customers' business. I am sure that we can help make your management even better. I would very much appreciate it if you would give us an opportunity to prove what our company can do for you and I am sure you will consider us an indispensable asset.

Please let us know if you have some time to talk over the phone and we can discuss possible opportunities. You can call us anytime at the below mentioned phone no's or if you prefer, please let us know a time convenient for you and we can contact you. Looking forward to building a long-term relationship between our companies.

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